



How can we help?

WINNING WITH AIG



Financial Institutions

Underwriting Sweet Spots



D&O



Crime



Professional Liability



Employment Practices Liability



Pension Trustee Liability

Preferred Clients

- ✓ Private Equity Venture Capital
- ✓ Insurance companies
- ✓ Investment Managers
- ✓ SME Crime



CAUTION

- Crypto
- SA Life companies
- Large Private Equity (especially dividend recap)

Combinations of offerings driven by client need

Bespoke
Light Touch

- Manuscripted wordings
- Captive services
- Multinational programmes
- Client partnership
- Claims experience
- Information sharing
- Risk analytics
- Product driven

AIG Financial Institutions Differentiators



FI Expertise

- Vast Financial Institutions underwriting expertise.
- Dedicated experts in sub-sectors (e.g. Tier 1 banks, insurance companies, SMEs and private equity venture capital).
- Great support for our brokers e.g. in client meetings.



Dedicated Client Engagement

- Dedicated Johannesburg based Client Engagement team for Financial Institutions.
- Coordinates products and services across disciplines and geographies.
- Allows a seamless AIG Financial Institutions proposition.



Multinational

- Our multinational capabilities a major asset in Financial Institutions market.
- Allows us to provide solutions for global institutions' complex requirements.
- E.g. cross class multinational programmes, global claims services, captive fronting arrangements.



Claims First

- Supported by global network of claims experts to service clients in their local jurisdictions.
- All Financial Institutions claims, controlled from Johannesburg.

Our Financial Institutions Leaders

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