

How can we help? WINNING WITH AIG

Cyber Underwriting Appetite

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Underwriting Sweet Spots



CyberEdge[®]

Our core Cyber product:

- Modules covering 1st party costs, regulatory investigations and penalties and cyber liability.
- Other extensions available to include extortion, network interruption and OSP cover.



ProfessionalEdge

ProfessionalEdge extensions:

- IModular policy which includes Professional Indemnity (PI) cover to the Technology, Media and Specified Professions industries
- Combined Cyber/PI cover provides to a tailored solution to firms who are purchasing two separate policies and effectively addresses the complex dovetailing risk of PI and Cyber for a technology firm
- Additional cyber extension include System Failure, Telephone Hacking and Computer Crime

Preferred Clients

Very broad underwriting appetite for cyber risks across profession, occupation, client segment and geographies



 (\checkmark)

Nearly all industry sectors (exceptions below)

Businesses of all sizes from SMEs to large multinationals





AIG Cyber Differentiators



Cyber Expertise

- The largest cyber insurance team in South Africa.
- Deep experience underwriting cyber risks and handling cyber claims.
- Enables us to deliver high quality advice and support to brokers.



Global Capabilities

- We can issue cyber insurance policies in over 60 countries around the world.
- Strong support for brokers' multinational and international clients.
- Successful track record tailoring cyber cover for their specialist requirements.



Complex Cyber Solutions

- We have a variety of policy wordings, built in a modular format to allow greater flexibility, designated to cater for a wide number of losses and industry-specific risk exposures.
- Tech Premier offering provides combined cover for Cyber, Professional Indemnity and Public/Products Liability exposures.



Claims First: Response

- Tried and tested "First Response" immediate IT, forensic and legal help after a breach.
- 1-hour response to help mitigate clients' losses as early as possible.
- No policy retention for "First Response".



Claims First: Prevention

- A range of complimentary services where annual premiums of R75,000 or more.
- Includes vulnerability scanning, malicious IP blocking, cyber prevention training.
- Helps prevent a cyber loss from happening in the first place.



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Our SA Cyber Team

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